

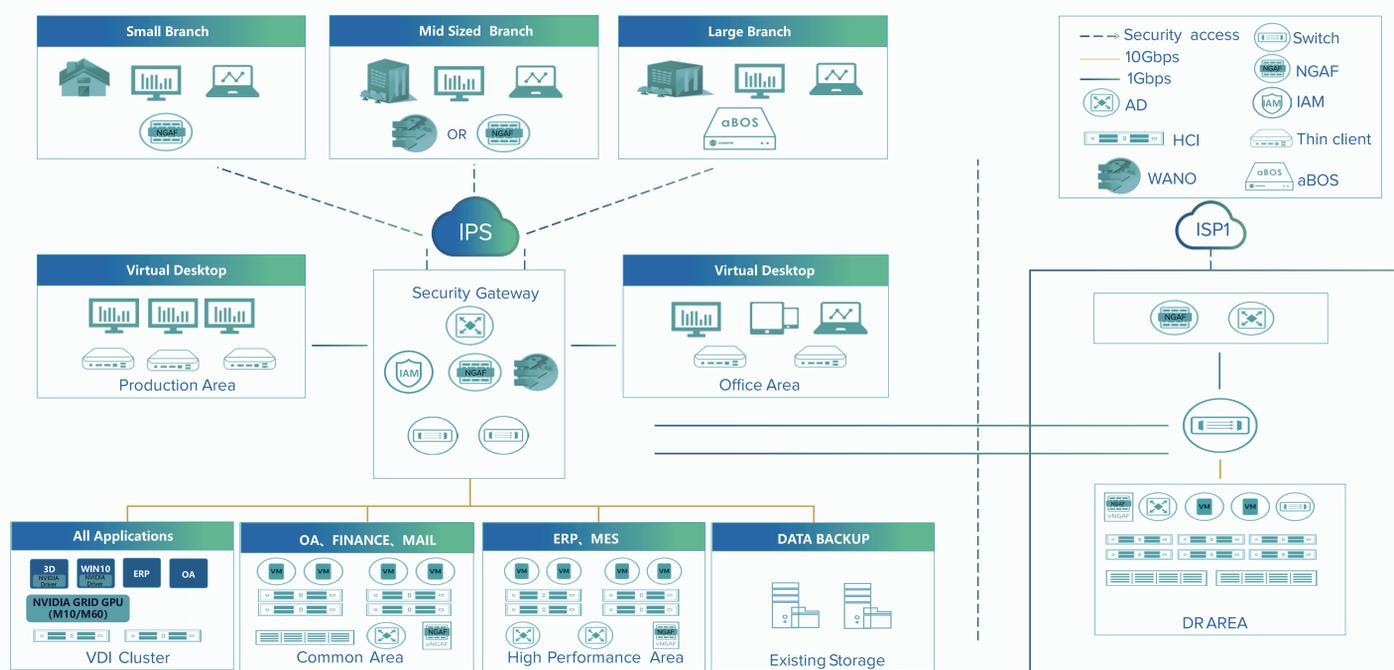
# SANGFOR Solution for the Manufacturing Industry

**Make Your Infrastructure and Network Simple, Secure and Efficient**

The Sangfor manufacturing industry solution accelerates your company's digital transformation by improving business efficiency, increasing reliability, enhancing network security and reducing management complexity in its entirety.

## 1. Four Scenario Solutions for Manufacturing

- Data center consolidation solution based on HCI
- Full network security protection solution
- Virtual Desktop solution for office and production
- Branch office new connection solution



## 2. Customer Best Practices

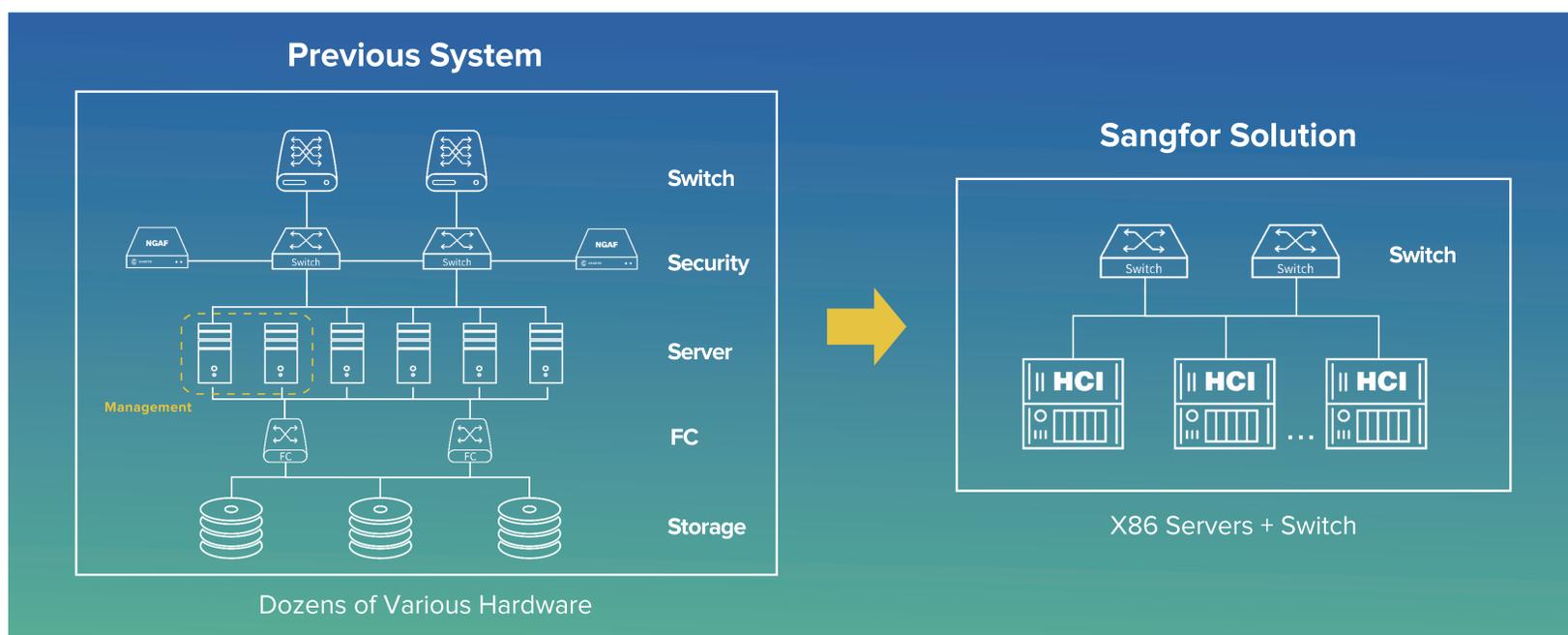
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| <p><b>TOSHIBA TEC Singapore</b></p> <p><b>Physical Data Center Consolidation (HCI)</b></p> <ul style="list-style-type: none"> <li>● Smaller space (2 HCI nodes replace 15 servers)</li> <li>● Business Continuity (RTO &lt; 3 mins)</li> <li>● Staff of 2 required to easily manage all IT</li> </ul> | <p><b>Sony EMCS</b></p> <p><b>R&amp;D Department (IAM+NGAF)</b></p> <ul style="list-style-type: none"> <li>● Provides bandwidth guarantee for stable television testing</li> <li>● Prevents cyber security incidents</li> </ul> | <p><b>Paiho Group</b></p> <p><b>Producing Department (VDI Solution)</b></p> <ul style="list-style-type: none"> <li>● Thin Clients: 160</li> <li>● Value: Eliminated the traditional PC high failure rate and enhanced endpoint data security</li> </ul> | <p><b>Guangzhou Toyota</b></p> <p><b>45 Automobile Showrooms (WANO)</b></p> <ul style="list-style-type: none"> <li>● 4S Showrooms: 60+</li> <li>● Value: File and sales form transfer X7 faster with smoother video conferencing</li> </ul> |
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# SANGFOR Best Practices For Manufacturing

## Sangfor Becomes Samsung's Trusted Global Partner

### 1. PT Samsung Electronics Indonesia Case Study

PT Samsung Electronics Indonesia is a subsidiary of Samsung. In their existing environment there were 26 HP servers. Maintenance and expansion were all difficult for the management team, sending them in search of a cost-effective solution.



Sangfor aCloud solution replaced 26 online physical servers with four nodes.

### 2. Customer Benefits

#### Business Agility

- New app launch time reduced X10
- Scalability guaranteed by auto expansion
- Foundation for private cloud

#### Cost Effective

- Cabinet space reduced 300%
- Power consumption reduced 600%
- Maintenance efficiency improved 200%

#### Data Security

- Data protected by integrated DR solution with 0 RPO
- Network security guaranteed by integrated distributed firewalls

### 3. Sangfor Notable Manufacturing Customers

